



STATE OF NEW YORK
EXECUTIVE CHAMBER
ALBANY 12224

ANDREW M. CUOMO
GOVERNOR

May 31, 2017

Utopus Insights
115 East Stevens Avenue
Suite 202
Valhalla, NY

Dear Friends:

It is a pleasure to send greetings to the management and staff of Utopus Insights as you launch this brand new energy analytics start-up in Westchester County.

The Empire State is privileged to be home to exceptional businesses that work diligently to produce quality goods and provide innovative services and solutions that promote job creation and drive our economic engine. Based in Valhalla and India, and backed by Vermont Electric Power Company, IBM Research, and Boston Consulting Group, Utopus Insights is poised to play an important role in the distribution of clean, reliable, and cost-effective energy.

Congratulations on the launch and open house that marked the kick-off of this exciting joint venture. Best wishes for many years of great success at applying your extensive knowledge of the energy industry with advanced data science to further the transformation of the way we power New York.

Warmest regards.

Sincerely,

A handwritten signature in blue ink, appearing to read "Andrew Cuomo".

ANDREW M. CUOMO

WE WORK FOR THE PEOPLE
PERFORMANCE ★ INTEGRITY ★ PRIDE